

ellipsiz

2QFY16 Results Presentation For Financial Period Ended 31 Dec 15

4 February 2015



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Key Financial Highlights	1H FY16	1H FY15
Revenue (\$ million)	57.6	59.5
NPATNCI (\$ million)	3.6	3.5
NPATNCI exclude Specific items (<i>refer to slide 7 for details of Specific Items or SI</i>) (\$ million)	2.8	3.8
Basic & Diluted EPS exclude SI (cents)	1.64	2.29
NAV per share (cents)	74.26	70.39
Current ratio (times)	3.0	2.4
Debt / equity ratio (%)	5%	8%
Interim dividend (Prior year rate adjusted following the share consolidation exercise which was completed on 30 October 2015)	0.70 cents a share	0.67 cents a share

- Revenue was impacted by the broad-base decline in revenue across most regions where both DSS and PCS operate in with the exception of Taiwan during 1QFY16 partly offset by improvement in overall revenues during 2QFY16.
- 1HFY16 NPATNCI excluding Specific Items decreased by 28% from the same period a year ago mainly due to the lower revenue in 1QFY16.
- Share consolidation exercise to consolidate every 10 existing issued ordinary share in the capital of the Company into 3 consolidated shares was completed on 30 October 2015. The number of issued shares after the exercise was 167,128,185.

1HFY2016

Financial Performance



1HFY16 Results Summary

Results highlights S\$'million	1HFY16	Year on Year		Sequential	
		1HFY15	Change	2HFY15	Change
Revenue	57.6	59.5	(3%)	53.0	9%
Gross Profit	19.3	20.9	(8%)	19.2	1%
Gross Profit Margin	34%	35%	(1 ppt)	36%	(2 pts)
Net Profit after Tax & NCI	3.6	3.5	3%	3.2	11%
Net Profit after Tax & NCI Margin	6%	6%	0 ppt	6%	0 ppt
Basic EPS (cts)	2.13	2.08	2%	1.93	10%
Diluted EPS (cts)	2.13	2.08	2%	1.93	10%
Shareholders' equity	124.1	116.7	6%	121.5	2%
NAV per share (cts)	74.26	70.39	5%	72.67	2%

Earnings per ordinary share and Net Asset Value per share for the corresponding periods were adjusted retrospectively as a result of the share consolidation exercise completed on 30 October 2015.

*Included in the net profits for 1HFY16, 1HFY15 and 2HFY15 were some Specific Items (SI). Please refer to slide 7 for details.

1HFY16 Results Summary

Results highlights S\$'million	1HFY16 (excl SI)	Year on Year		Sequential	
		1HFY15 (excl SI)	Change	2HFY15 (excl SI)	Change
Revenue	57.6	59.5	(3%)	53.0	9%
Gross Profit	19.3	20.9	(8%)	19.2	1%
Gross Profit Margin	34%	35%	(1 ppt)	36%	(2 pts)
Net Profit after Tax & NCI	2.8	3.8	(28%)	3.6	(24%)
Net Profit after Tax & NCI Margin	5%	6%	(1 ppt)	7%	(2 pts)
Basic EPS (cts)	1.64	2.29	(28%)	2.18	(25%)
Diluted EPS (cts)	1.64	2.29	(28%)	2.18	(25%)
Shareholders' equity	124.1	116.7	6%	121.5	2%
NAV per share (cts)	74.26	70.39	5%	72.67	2%

Earnings per ordinary share and Net Asset Value per share for the corresponding periods were adjusted retrospectively as a result of the share consolidation exercise completed on 30 October 2015.

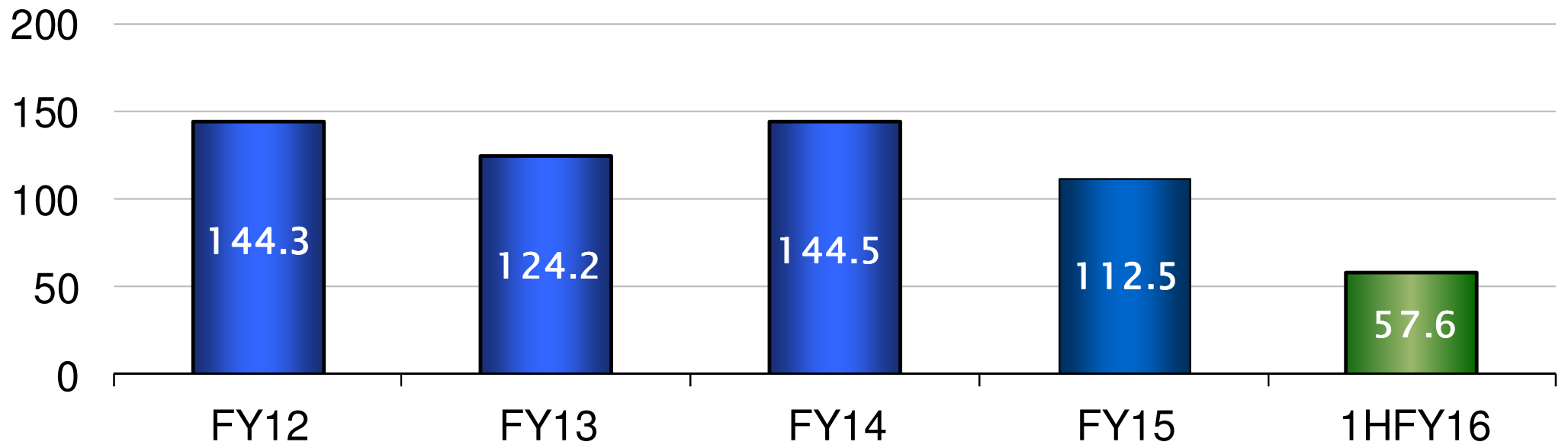
*Specific Items (SI) were listed in slide 7.

1HFY16 Results Summary

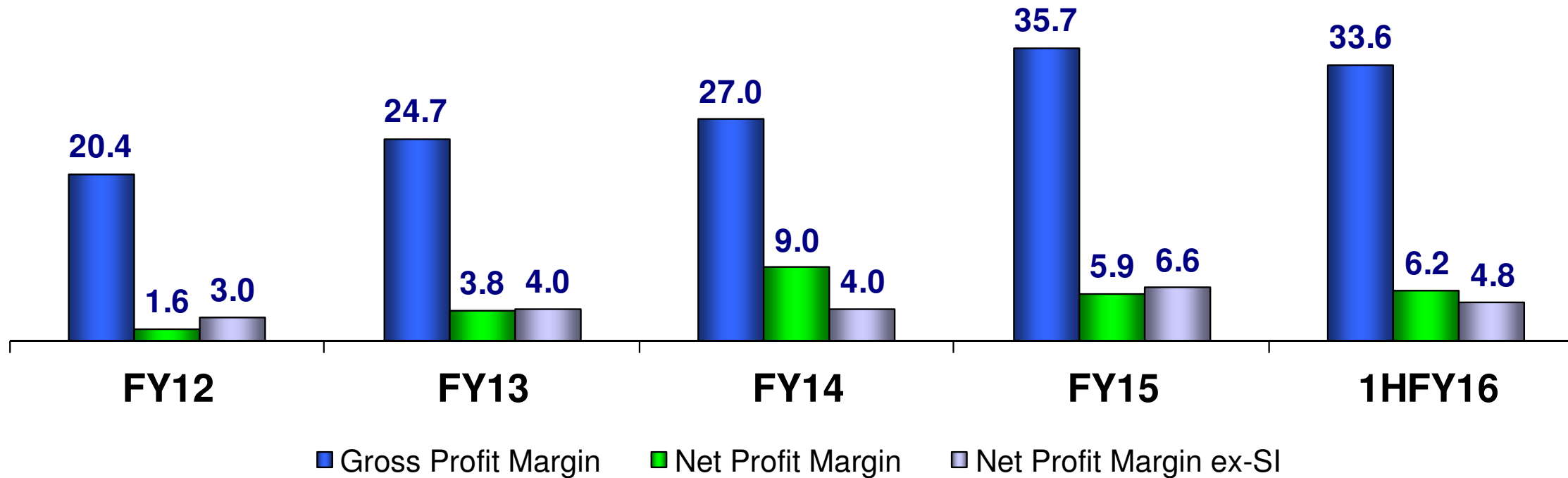
Specific Items* (S\$ million)	1HFY16	1HFY15	2HFY15
Recovery from bad debts	(1.4)	-	-
Taxation on bad debts recovered	0.2	-	-
Impairment of investment on other financial asset	0.4	-	-
Loss on disposal of investment in an associate	-	0.3	-
Additional tax in insurance compensation ⁽¹⁾	-	-	0.4
Total	(0.8)	0.3	0.4

⁽¹⁾ The insurance compensation received was in relation to a fire incident that took place in FY2009.

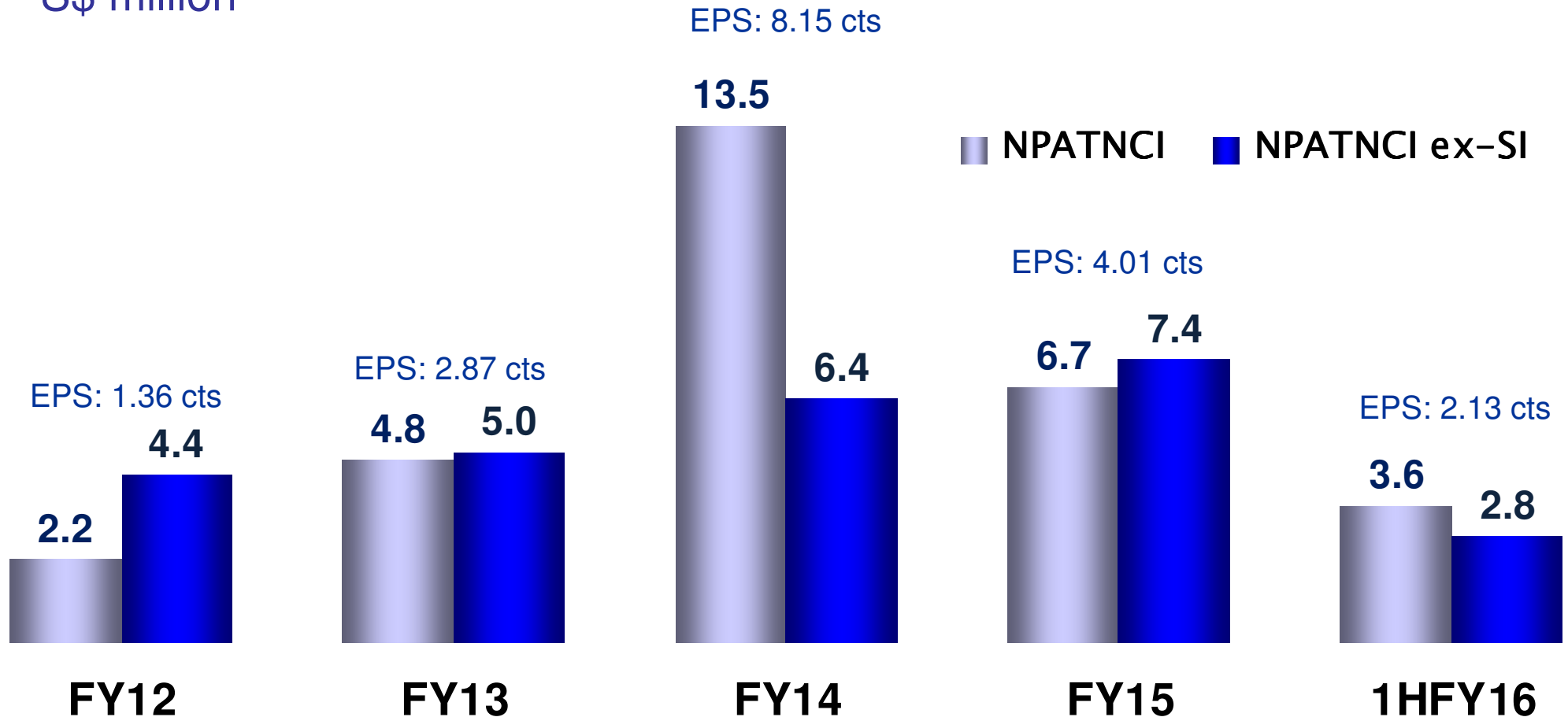
Revenue (S\$m)



Margin as % of Revenue



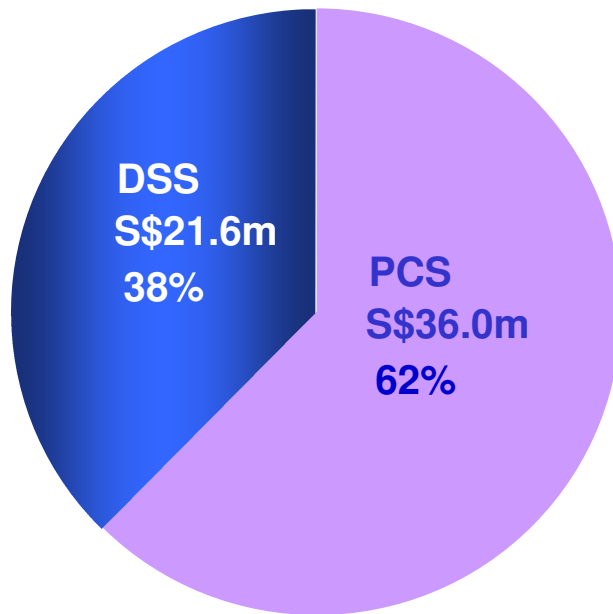
S\$ million



* 1HFY16 & FY15 EPS based on weighted average of approximately 167 million and 166 million shares respectively. Share consolidation exercise to consolidate every 10 existing issued ordinary share in the capital of the Company into 3 consolidated shares was completed on 30/10/2015. The number of issued shares after the exercise was 167,128,185.

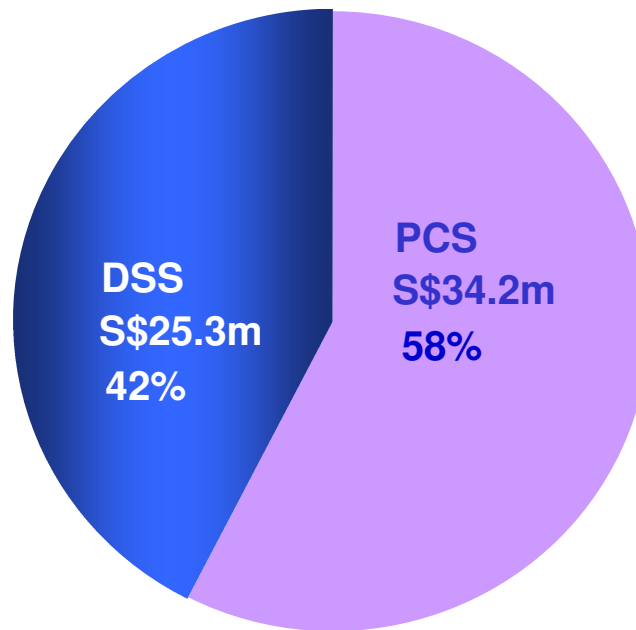
Revenue (S\$m)

1HFY16



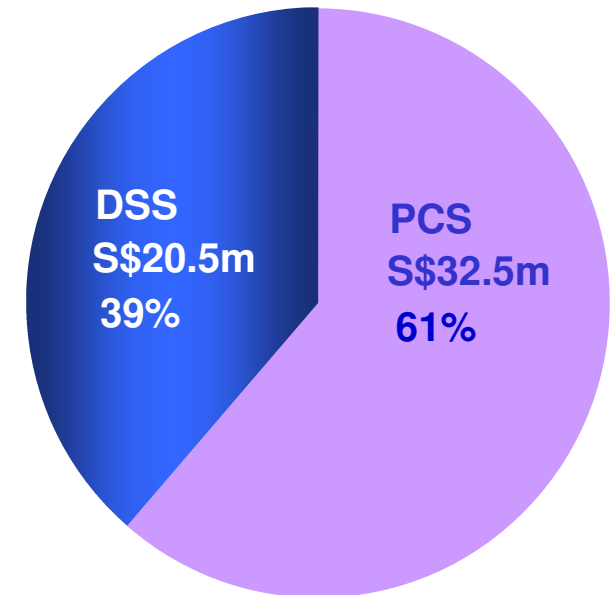
S\$57.6 million

1HFY15



S\$59.5 million

2HFY15



S\$53.0 million

DSS : Distribution and Services solutions
PCS : Probe Card solutions

Segment Performance

		Year on Year		Sequential	
		1HFY15	Change	2HFY15	Change
Revenue (S\$m)	1HFY16	1HFY15	Change	2HFY15	Change
Probe Card solutions	36.0	34.2	5%	32.5	11%
Distribution & Services solutions	21.6	25.3	(14%)	20.5	6%
Total	57.6	59.5	(3%)	53.0	9%

2QFY2016

Financial Performance



2QFY16 Results Summary

Results highlights S\$'million	2QFY16	Year on Year		Sequential	
		2QFY15	Change	1QFY16	Change
Revenue	32.3	28.5	13%	25.3	28%
Gross Profit	10.5	10.4	2%	8.8	20%
Gross Profit Margin	33%	36%	(3 pts)	35%	(2 pts)
Net Profit after Tax & NCI	1.3	1.7	(25%)	2.3	(42%)
Net Profit after Tax & NCI Margin	4%	6%	(2 pts)	9%	(5 pts)
Basic EPS (cts)	0.78	1.05	(26%)	1.35	(42%)
Diluted EPS (cts)	0.78	1.05	(26%)	1.35	(42%)
Shareholders' equity	124.1	116.7	6%	126.0	(2%)
NAV per share (cts)	74.26	70.39	5%	75.40	(2%)

Earnings per ordinary share and Net Asset Value per share for the corresponding periods were adjusted retrospectively as a result of the share consolidation exercise completed on 30 October 2015.

*Included in the net profits for 1QFY16, 1QFY15 and 4QFY15 were some Specific Items (SI). Please refer to slide 16 for details.



2QFY16 Results Summary

Results highlights S\$'million	2QFY16 (excl SI)	Year on Year		Sequential	
		2QFY15 (excl SI)	Change	1QFY16 (excl SI)	Change
Revenue	32.3	28.5	13%	25.3	28%
Gross Profit	10.5	10.4	2%	8.8	20%
Gross Profit Margin	33%	36%	(3 pts)	35%	(2 pts)
Net Profit after Tax & NCI	1.7	1.7	(2%)	1.1	64%
Net Profit after Tax & NCI Margin	5%	6%	(1 ppt)	4%	1 ppt
Basic EPS (cts)	1.02	1.05	(3%)	0.62	64%
Diluted EPS (cts)	1.02	1.05	(3%)	0.62	64%
Shareholders' equity	124.1	116.7	6%	126.0	(2%)
NAV per share (cts)	74.26	70.39	5%	75.40	(2%)

Earnings per ordinary share and Net Asset Value per share for the corresponding periods were adjusted retrospectively as a result of the share consolidation exercise completed on 30 October 2015.

*Specific Items (SI) were listed in slide 16.



2QFY16 Results Summary

Specific Items* (S\$ million)	2QFY16	2QFY15	1QFY16
Impairment of investment on other financial asset	0.4	-	-
Recovery from bad debts	-	-	(1.4)
Taxation on bad debts recovered	-	-	0.2
Total	0.4	-	(1.2)

Segment Performance

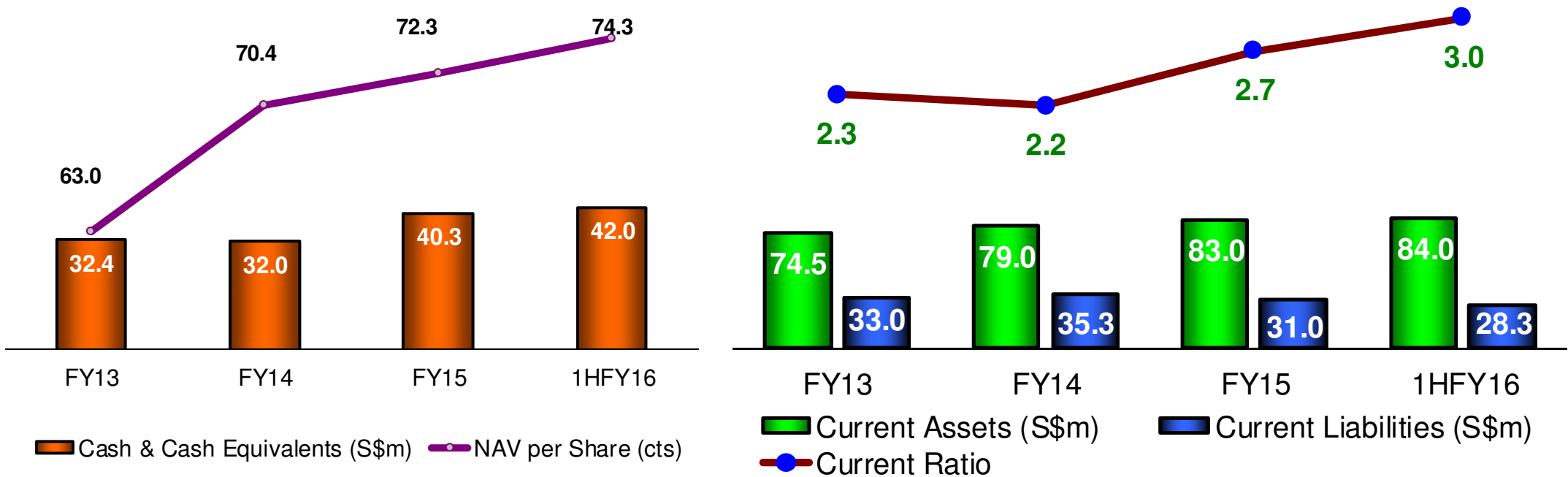
Revenue (S\$m)	2QY16	Year on Year		Sequential	
		2QFY15	Change	1QFY16	Change
Probe Card solutions	19.7	16.3	21%	16.2	22%
Distribution & Services solutions	12.6	12.2	3%	9.1	39%
Total	32.3	28.5	13%	25.3	28%

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Balance Sheet

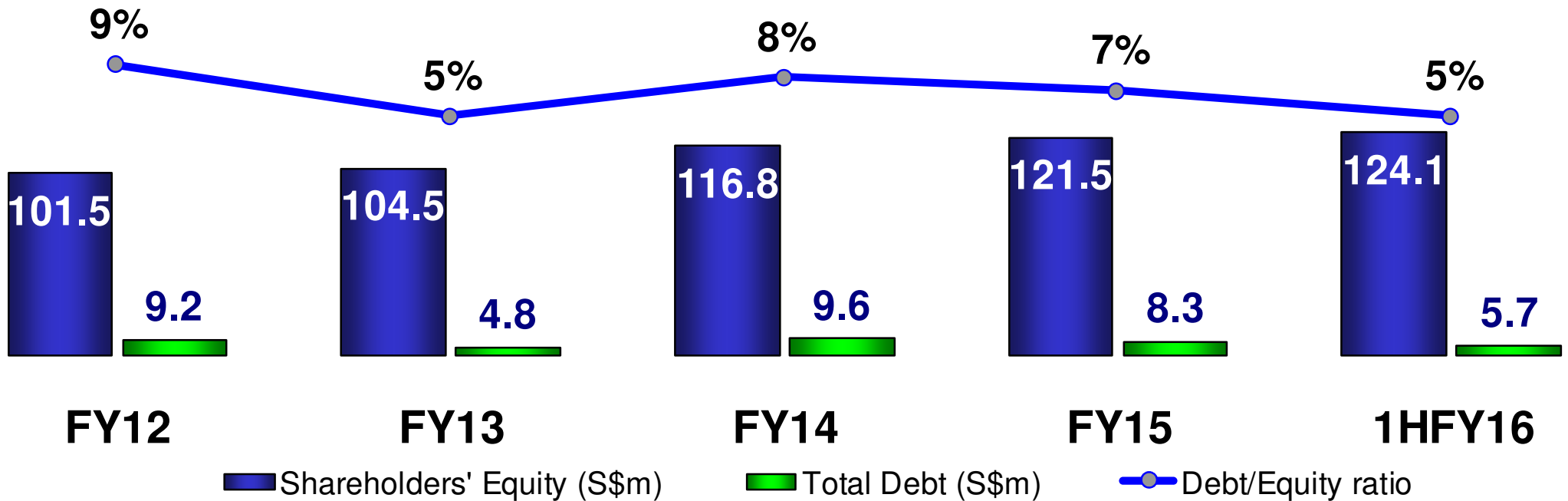
Highlights

Maintaining healthy balance sheet



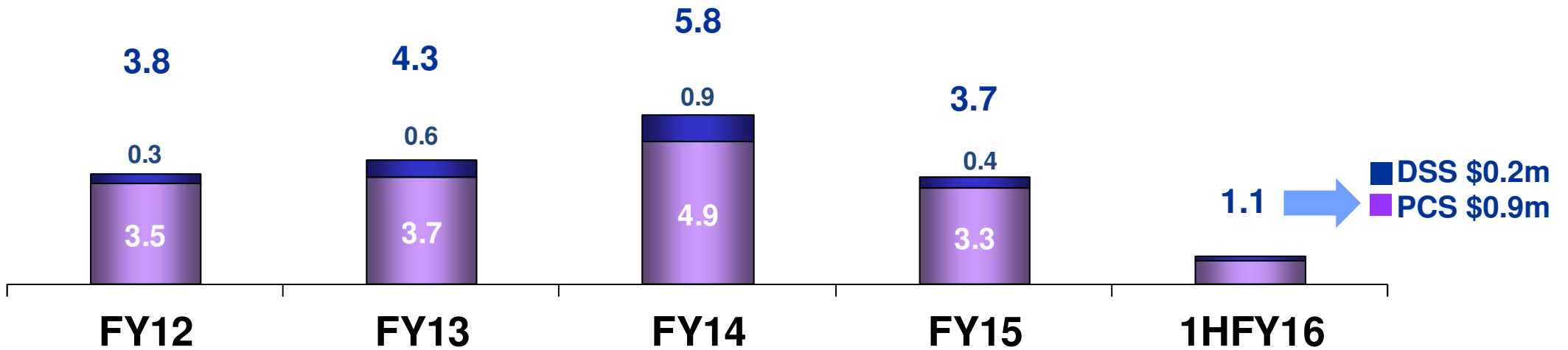
Net Asset Value per share for the corresponding periods were adjusted retrospectively as a result of the share consolidation exercise completed on 30 October 2015.

Debt to equity ratio



Capital Expenditure (\$m)

- Distribution & Services Solutions
- Probe Card Solutions



1HFY16

Interim Dividend

- Interim cash dividend of 0.70 cent per ordinary share was declared and approved
- The dividend payout represented approximately 33% of the Group's 1HFY2016 earnings
- Books closure date – 23 February 2016, 5 pm
- Payment date – 16 March 2016



2QFY16

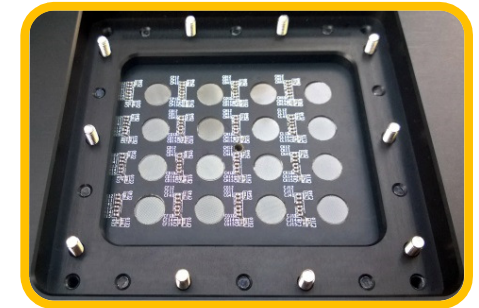
Business Updates

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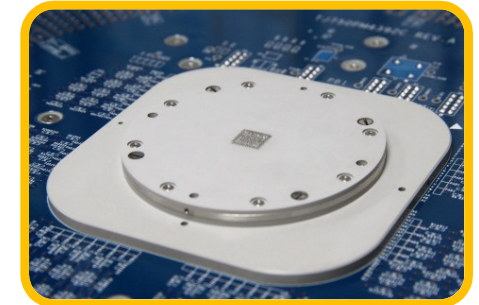
Outlook

Probe Card Solutions

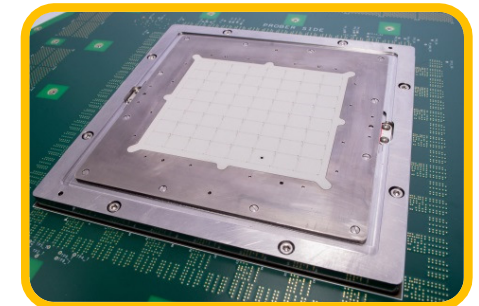
- Achieved Q2 revenues of approximately US\$14M, a 19% increase when compared to Q1.
- Experienced a jump in Japan and Taiwan bookings during Q2 by 31% and 19% QoQ respectively.
- Revenues from a key customer for CMOS Image Sensor production probe cards increased 19% over Q1.
- Advanced probe card revenues increased 30% over Q1; validates the success promoting products such as our MST™/Trio™ combo vertical probe hardware as a value-added product that reduces cycle time and cost of ownership.
- Delivered the first large area array, advanced Trio™ probe card to key customer for a new microcontroller device supporting their new tester platform. Ideal for automotive applications requiring high parallelism test.
 - Card is a X64 DUT, with over 14K probes and a non-reflow interconnect bridging the gap between the MST™ and full wafer probing.



CMOS Image Sensor Probe Card



Trio™ Vertical with MST™



X64 DUT Large Array Advanced Trio™ Vertical

Distribution & Services Solutions

- 2QFY16 sales increased by 3% year-on-year and 39% sequentially.
- Capital spending of our customers remain largely controlled and selective, which led to a greater reduction in equipment and tools sales
- Completed the integration of our North and South Asia support teams, and we are leveraging on collaborative efforts to grow recurring sales, maximize efficiency through proactive inventory/products/business partners management, as well as seek new growth opportunities



Consumable Specialties & Equipment/Tools Solutions

We are cautious of our operating environment and performance prospects for the rest of FY2016.

- Global economic prospects and development at major economies such as the U.S., China and emerging markets are impacting demand for PCs, smartphones and tablets, in turn, impacting capital/equipment spending at our customers, hence, the demand for our products and services.
- Major industry players remain cautious and selective in their capital expenditures and continue to adjust their budgets to better align with market demand to prevent oversupply and alleviate pricing pressure.
- Operating and competitive landscape was potentially altered with the recent wave of mergers and acquisitions in the semiconductor industry.
- In view of the cautious business environment, we believe the continuing shaping of our core strengths remains relevant towards sustaining growth for the Group and stakeholders forward.

Thank you!
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