



## **Ellipsiz 1QFY2013 Reported Lower Revenue**

**NPAT&MI Remains Positive with Continued Focus on Building Strong Operations  
Structure & Healthy Balance Sheet Position**

-----MEDIA RELEASE FOR IMMEDIATE CIRCULATION-----

(SINGAPORE, November 7, 2012) – SGX main board-listed Ellipsiz Ltd and its subsidiaries (the “Group”), a probe card and distribution & services solutions provider to the semiconductor, electronics manufacturing and telecommunication industries, today reported net profits after tax and non-controlling interests (NPATMI) of \$0.3 million on revenue of \$29.6 million for the quarter ended 30 September 2012 (1QFY2013).

Revenue declined by 20% to \$29.6 million for 1QFY2013 from \$36.7 million attained in the corresponding quarter of the previous financial year (1QFY2012). Both the Probe Card Solutions (PCS) and Distribution & Services Solutions (DSS) witnessed 7% and 24% decreases in sales respectively compared with their performance for 1QFY2012. Besides lower sales resulting from conservative capital spending by our customers in view of the macroeconomic uncertainties, the businesses also encountered challenges from keen price competition and currency fluctuations. Loss of revenue from fixturing and pump refurbishment activities (two businesses that the Group exited since second half of last financial year) had also led to the decrease in DSS revenue. Sequentially, revenue had contracted by 33%.

Amidst the broad decline in revenue, the Group reported an NPATMI of \$0.3 million for 1QFY2013 compared with \$1.0 million in the preceding year. Other than lower revenue, NPAT&MI in 1QFY2013 was also affected by share of losses from jointly controlled entities compared with share of profit a year ago. This was, however, partially lifted by lower operating and tax expenses as well as positive variances from finance income and expenses.

Melvin Chan, CEO of Ellipsiz Ltd, said: “The global uncertainties had affected our businesses and financial performance. However, we believe that our strong operations structure and healthy balance sheet – our twin core building blocks – will help us to weather the challenging business environment. As we continue with our search of value-add business opportunities, we will continue with the building of our cost efficiency, manufacturing proficiency and service consistency in order to remain the preferred business partner of our principals and customers.”

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*About Ellipsiz Ltd*

*Ellipsiz is a leading probe card company and semiconductor service provider serving the semiconductor, electronics manufacturing and telecommunication industries. Our probe card division, SV Probe is one of the global leaders in the design and manufacture of custom, engineered-to-order probing solutions for the semiconductor industry. We also provide comprehensive range of semiconductor manufacturing equipment, outsourced services and consumables products.*

*Ellipsiz currently has 25 production facilities, sales and customer support centers spread across 14 geographic locations. We are headquartered in Singapore and have operations in China, France, India, Japan, Malaysia, New Zealand, Taiwan ROC, Thailand, USA and Vietnam.*

*Ellipsiz is listed on the main board of the Singapore Exchange. We employ more than 1,100 people worldwide and achieved revenue of S\$144 million for the financial year ended 30 June 2012. Please visit us on the web at [www.ellipsiz.com](http://www.ellipsiz.com).*