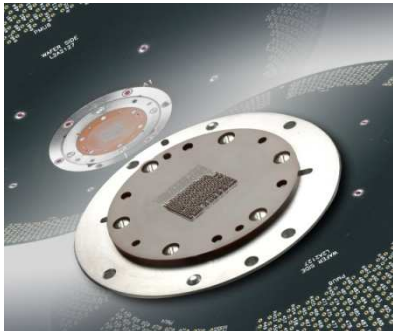


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3QFY13 Results Presentation

For Financial Period Ended 31 Mar 13

8 May 2013



Safe Harbor

This presentation and the following discussion may contain forward looking statements by Ellipsiz Ltd ("Ellipsiz") relating to financial trends for future periods.

Some of the statements contained in this presentation or arising from this discussion which are not of historical facts are statements of future expectations with respect to financial conditions, results of operations and businesses, and related plans and objectives. Such forward looking statements are based on Ellipsiz's current views and assumptions including, but not limited to, prevailing economic and market conditions and currently available information. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation (express or implied) as to future performance or achievements of Ellipsiz. In particular, such statements should not be regarded as a forecast or projection of future performance of Ellipsiz and must not be relied upon for any particular purpose whatsoever. It should be noted that the actual performance or achievements of Ellipsiz may vary significantly from such statements.



9M FY2013
Financial Highlights
&
Results Summary



9MFY13 Results Summary

Results highlights S\$'million	9MFY13	9MFY12*	Change	9MFY12 (excl SI)	Change
Revenue	93.5	99.9	(6%)	99.9	(6%)
Gross Profit	22.6	19.9	13%	21.6	5%
Gross Profit Margin	24%	20%	4 ppt	22%	2 ppt
Net Profit/(Loss) after Tax & MI	1.9	(1.6)	221%	0.6	226%
Net Profit/(Loss) Profit after Tax & MI Margin	2%	(2%)	4 ppt	1%	1 ppt
Basic EPS (cts)	0.35	(0.29)	221%	0.11	218%
Diluted EPS (cts)	0.35	(0.29)	221%	0.11	218%
Shareholders' equity	101.0	95.9	5%	95.9	5%
NAV per share (cts)	18.27	17.34	5%	17.34	5%

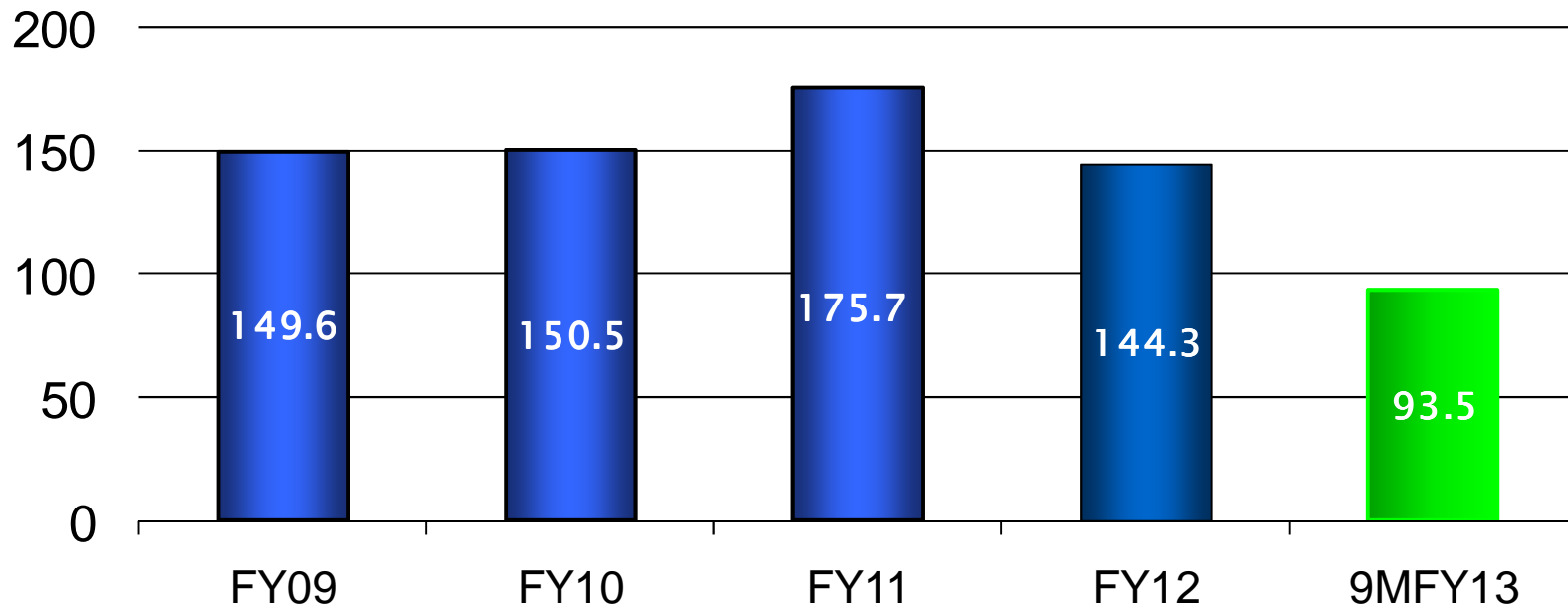
*Included in 9MFY12 net losses were Specific Items (SI) that comprised one-time expenses. Details are listed in slide 5.



9MFY13 Results Summary

Material One-Time Charges (“Special Items or “SI”) Summary S\$’million	9MFY13	9MFY12
Relating to cessation of pump refurbishment activity in Taiwan		
- Impairment provision on carrying amounts of inventories	-	1.3
- Impairment provision on carrying amounts of plant and equipment as well as intangible assets	-	0.2
- Employees severance costs and other related expenses	-	0.7
Total	-	2.2

Revenue (S\$m)

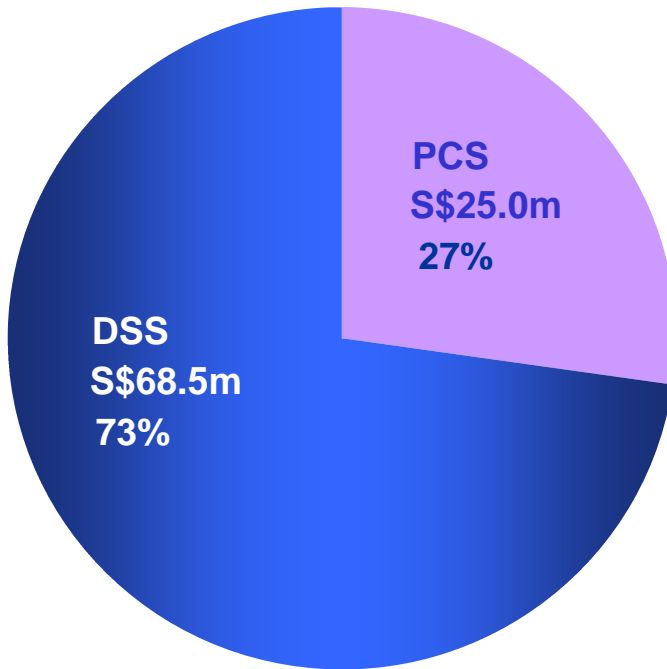




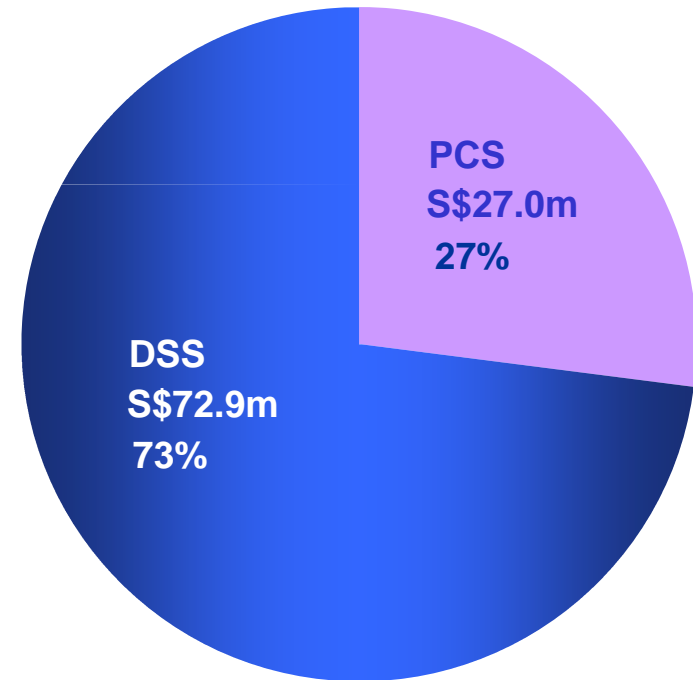
Revenue Mix

Revenue (S\$m)

9MFY13

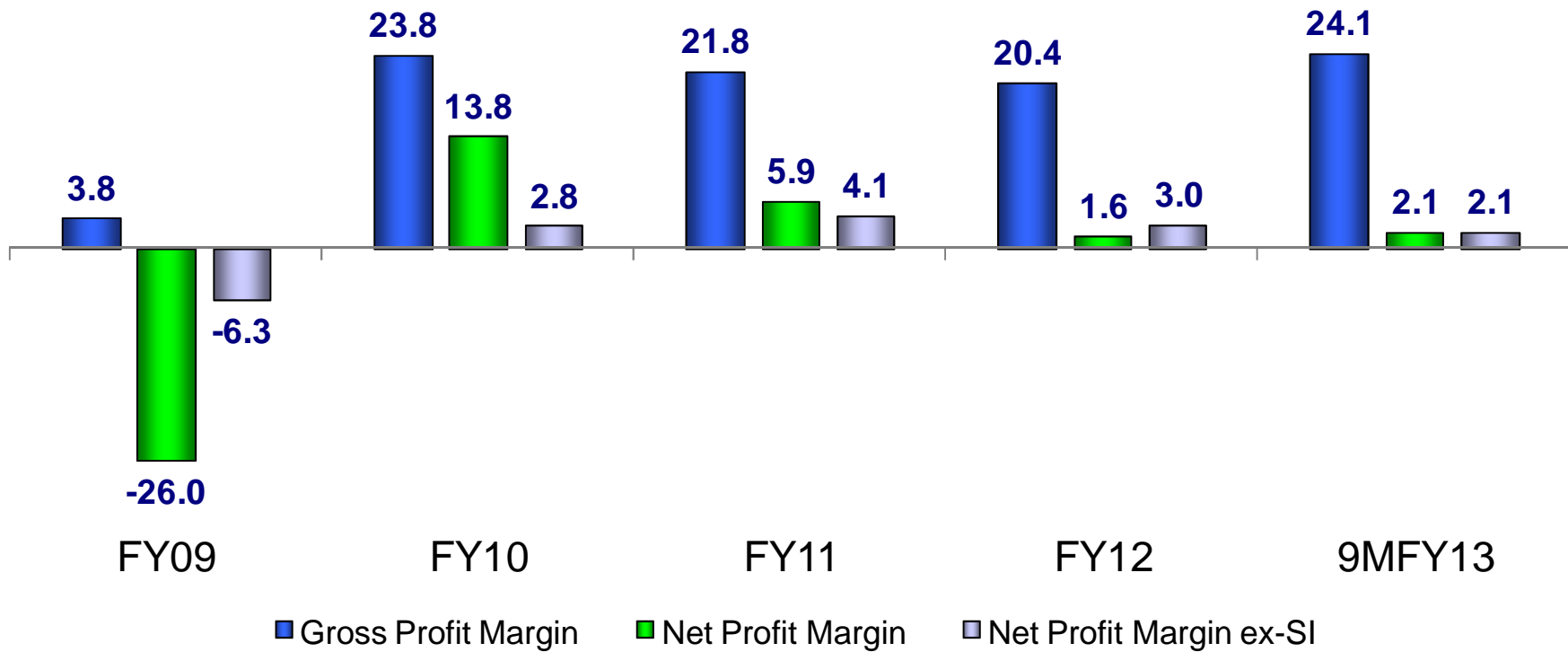


9MFY12



DSS : Distribution and Services solutions
PCS : Probe Card solutions

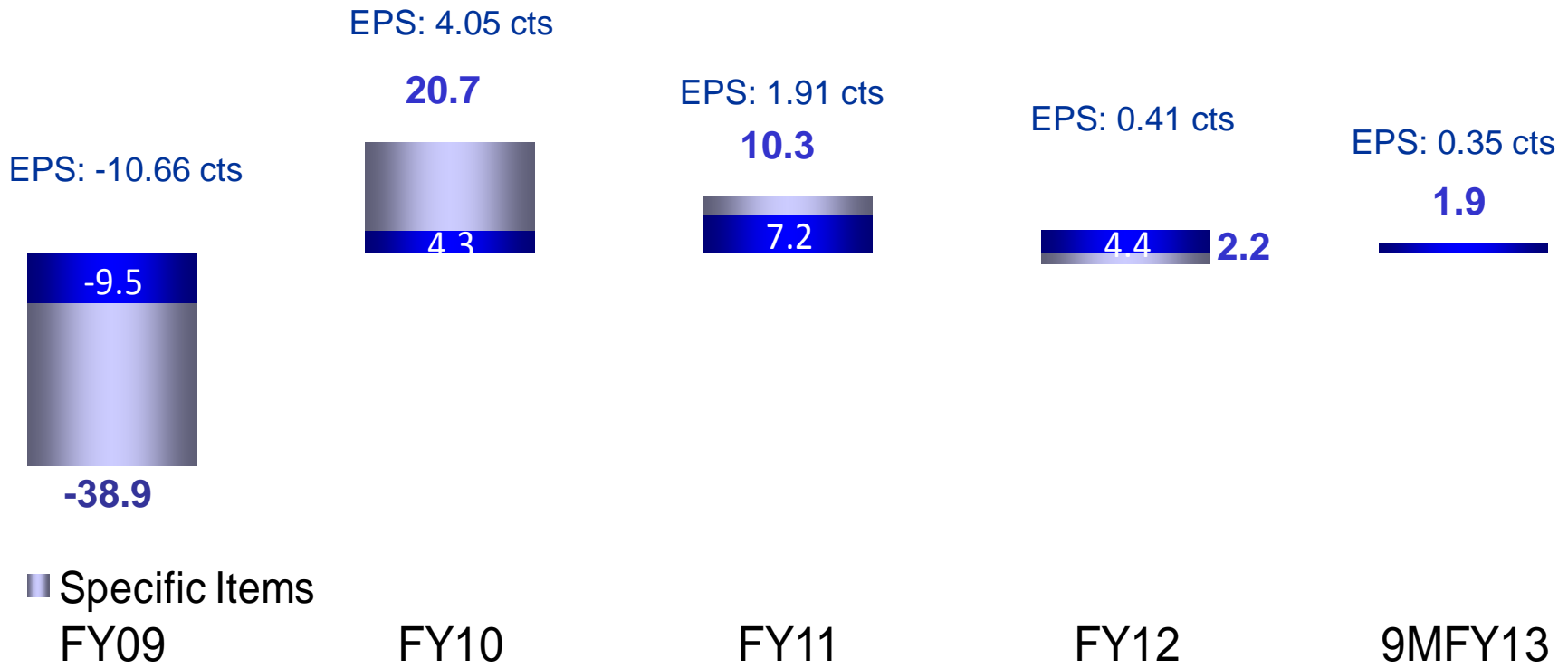
Margin as % of Revenue





NPATMI Trend

S\$ million



*9MFY13 EPS based on weighted average of approximately 553 million shares
 FY12 EPS based on weighted average of approximately 551 million shares



3Q FY2013

Financial Performance



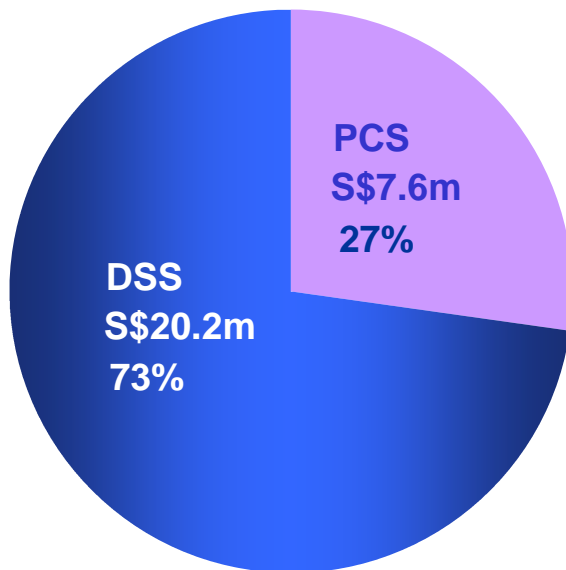
3QFY13 Results Summary

Results highlights S\$'million	3QFY13	Year on Year		Sequential	
		3QFY12	Change	2QFY13	Change
Revenue	27.8	31.5	(12%)	36.1	(22%)
Gross Profit	7.4	6.2	19%	7.7	(5%)
Gross Profit Margin	26%	20%	6 ppt	21%	5 ppt
Net Profit/(Loss) after Tax & MI[^]	0.4	(0.3)	223%	1.2	(64%)
Net Profit /(Loss) after Tax & MI Margin	1%	(1%)	2 ppt	3%	(2 ppt)
Basic EPS (cts)	0.08	(0.06)	233%	0.21	(62%)
Diluted EPS (cts)	0.08	(0.06)	233%	0.21	(62%)
Shareholders' equity	101.0	95.9	5%	100.0	1%
NAV per share (cts)	18.27	17.34	5%	18.09	1%

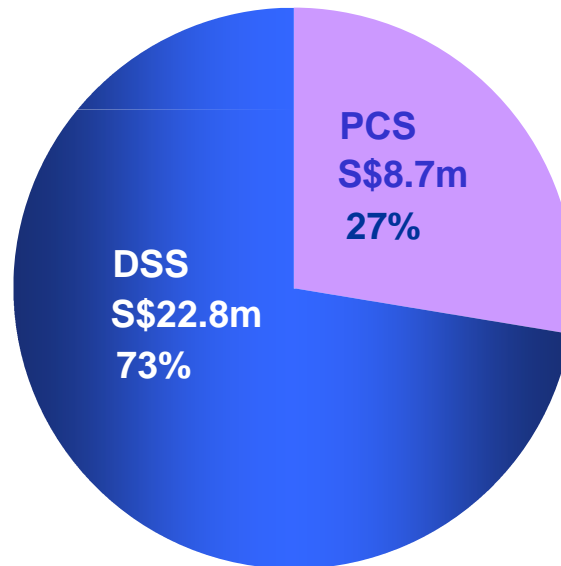
[^] There isn't any Specific Items (SI) for the respective quarters presented above.

Revenue (S\$m)

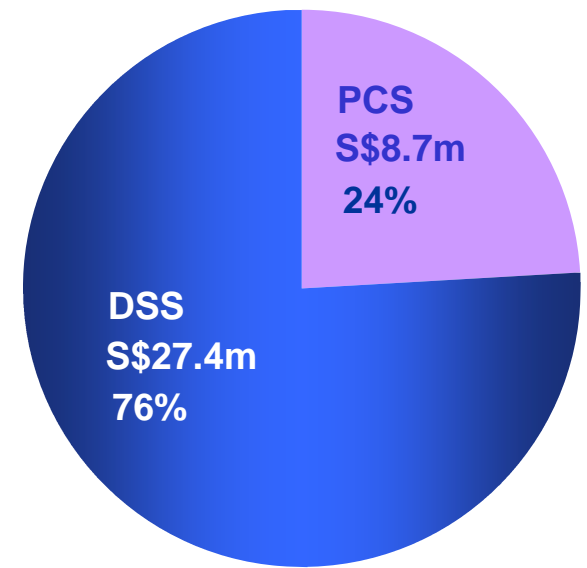
3QFY13



3QFY12



2QFY13



DSS : Distribution and Services solutions
PCS : Probe Card solutions



Segment Performance

		Year on Year		Sequential	
Revenue (S\$m)	3QFY13	3QFY12	Change	2QFY13	Change
Probe Card solutions	7.6	8.7	(13%)	8.7	(13%)
Distribution & Services solutions	20.2	22.8	(11%)	27.4	(26%)
Total	27.8	31.5	(12%)	36.1	(23%)

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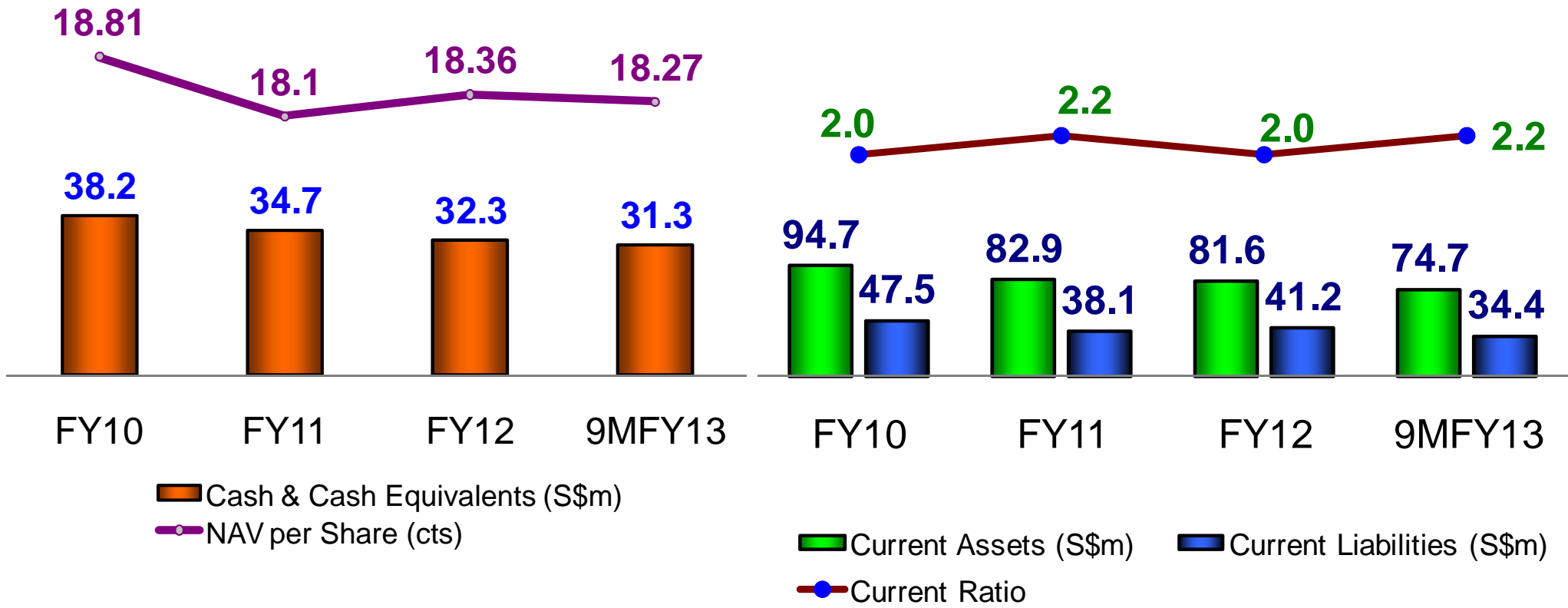


Balance Sheet Highlights

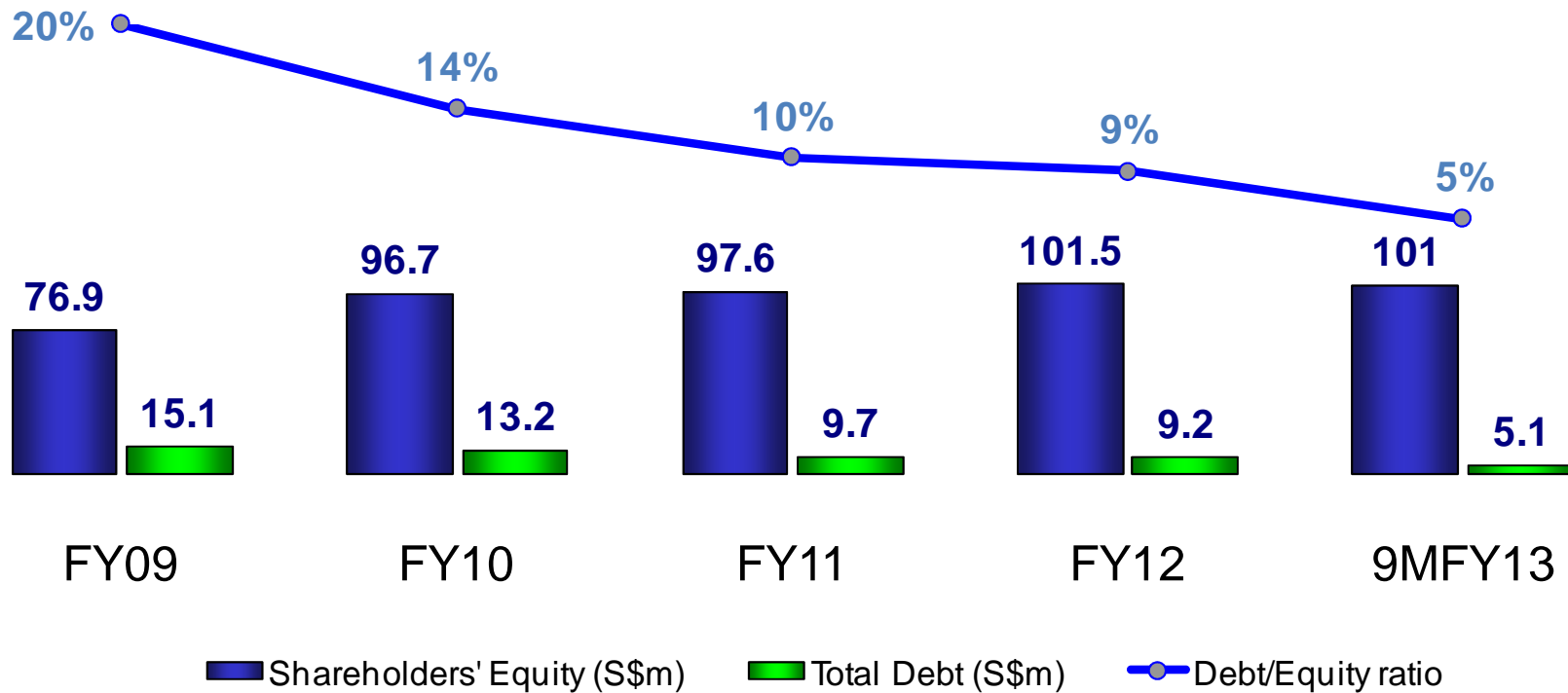


Balance Sheet Highlights

Maintaining healthy balance sheet



Debt to equity ratio



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9MFY13

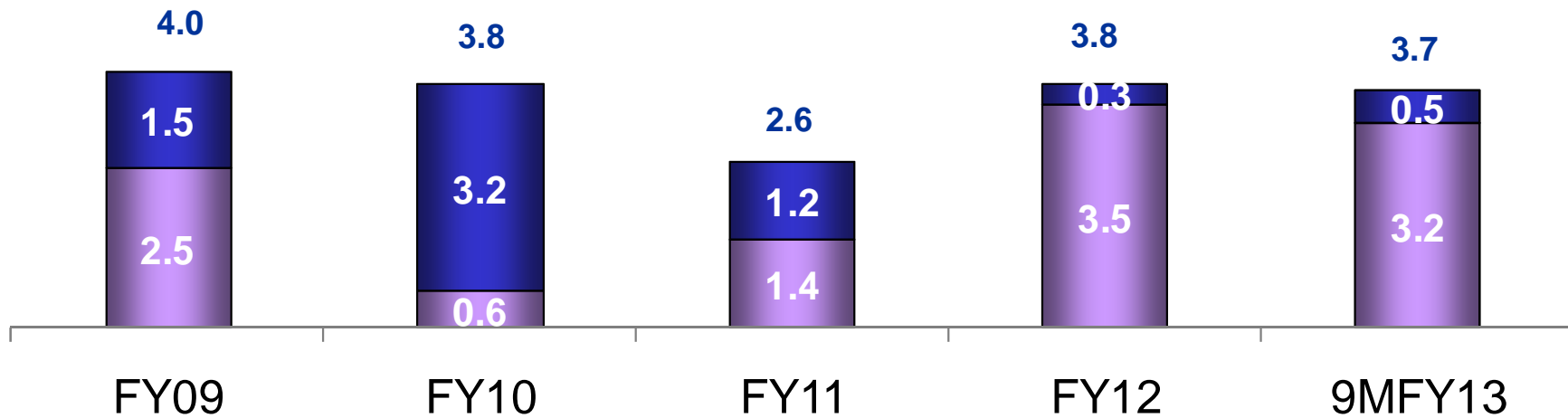
Capital Expenditure



Capital Expenditure

Capital Expenditure (S\$m)

- Distribution & Services Solutions
- Probe Card Solutions

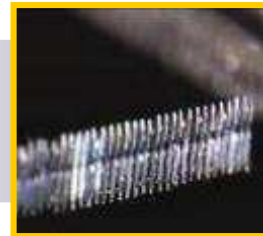




3QFY13
Business Updates
&
Outlook

Probe Card Solutions

- Revenue (in US dollar terms) declined 14% compared to the corresponding quarter of the previous financial year
 - Lower revenue due to the CNY Holidays & driven by softness of quick-turn cantilever & blade card product lines
- Orders for advanced vertical technologies generating strong backlog at the end of 3Q
- SV's LogicTouch™ advanced vertical MEMS technology qualified at major customer – 6 different advanced vertical & MEMS technologies were evaluated, and 2 were officially selected
- Key customer received first RF SpringTouch™ spring-pin card & evaluation has been completed successfully



SV's Advanced Probe Card Technologies

Distribution & Services Solutions

- Sales fell 11% year-on-year and 26% sequentially after a strong performance in 2QFY13 owing to seasonality factors and continued spending cautiousness at our customers.
- DSS remains committed to cultivate recurring revenue streams, build right partnerships & products portfolio, and enhance cost-sales efficiencies



Medication Cart



Microscopy Products



Wafer Surface Preparation System



X-ray & VUV Metrology Solutions

We are cautious of our business prospects into the second quarter (April-June) of 2013. The Group remains committed to simplify our business and build our fundamentals, while exploring opportunities to achieve performance sustainability.

- 1) The global semiconductor industry is off to a promising start in 2013, led by strength in memory sales. February sales, however, declined by 8.9% on 3-month moving average basis to US\$23.25 billion. *(Source: Semiconductor Industry Association, 1 April 2013)*
- 2) Continued macroeconomic and geopolitical uncertainties exist to potentially impact conservative growth outlook for the global semiconductor revenue and capital equipment investment in 2013.
- 3) Pressure on availability of key components and/or parts in the intensely competitive supply chain of smartphone and tablet segments and continuing weakness in PC demand are expected to impact our customers, in turn, our business with them.



Thank you!
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