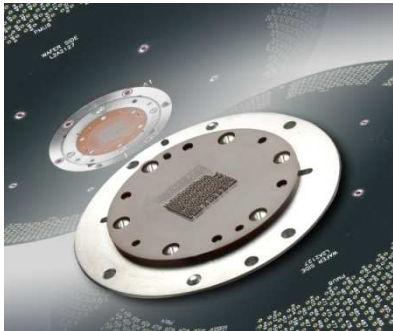


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1QFY13 Results Presentation

For Financial Period Ended 30 Sep 12

7 November 2012



Safe Harbor

This presentation and the following discussion may contain forward looking statements by Ellipsiz Ltd ("Ellipsiz") relating to financial trends for future periods.

Some of the statements contained in this presentation or arising from this discussion which are not of historical facts are statements of future expectations with respect to financial conditions, results of operations and businesses, and related plans and objectives. Such forward looking statements are based on Ellipsiz's current views and assumptions including, but not limited to, prevailing economic and market conditions and currently available information. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation (express or implied) as to future performance or achievements of Ellipsiz. In particular, such statements should not be regarded as a forecast or projection of future performance of Ellipsiz and must not be relied upon for any particular purpose whatsoever. It should be noted that the actual performance or achievements of Ellipsiz may vary significantly from such statements.



1QFY13 Results Summary

Results highlights S\$'million	1QFY13	Year on Year		Sequential	
		1QFY12	Change	4QFY12*	Change
Revenue	29.6	36.7	(20%)	44.4	(33%)
Gross Profit	7.5	8.2	(8%)	9.5	(21%)
Gross Profit Margin	25%	22%	3 ppt	21%	4 ppt
Net Profit after Tax & MI	0.3	1.0	(68%)	3.8	(91%)
Net Profit after Tax & MI Margin	1%	3%	(2 ppt)	9%	(8 ppt)
Basic EPS (cts)	0.06	0.19	(68%)	0.70	(91%)
Diluted EPS (cts)	0.06	0.19	(68%)	0.70	(91%)
Shareholders' equity	99.8	100.8	(1%)	101.5	(2%)
NAV per share (cts)	18.05	18.47	(2%)	18.36	(2%)

*Included in the net profits for 4QFY12 were some Specific Items (SI) amounting to a negligible \$57,000 one-time net income.



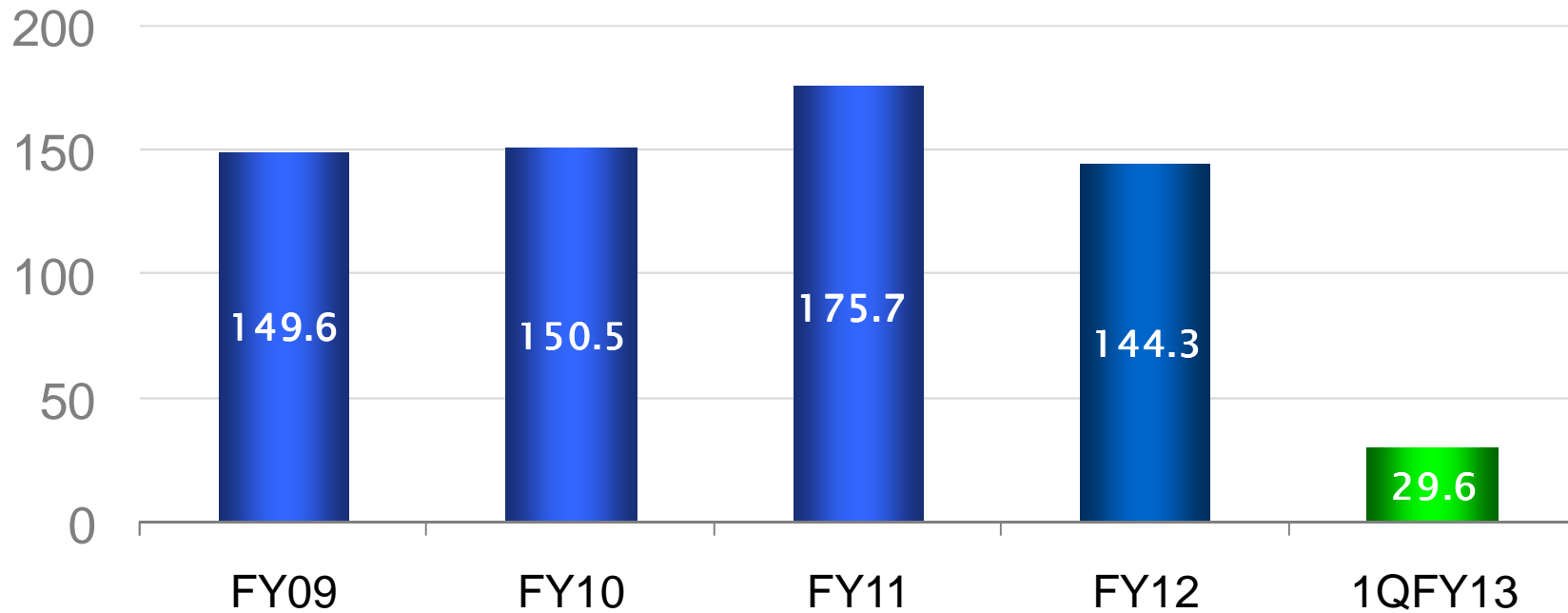
1QFY13 Results Summary

Results highlights S\$'million	1QFY13 (excl SI)	Year on Year		Sequential	
		1QFY12 (excl SI)	Change	4QFY12 (excl SI)	Change
Revenue	29.6	36.7	(20%)	44.4	(33%)
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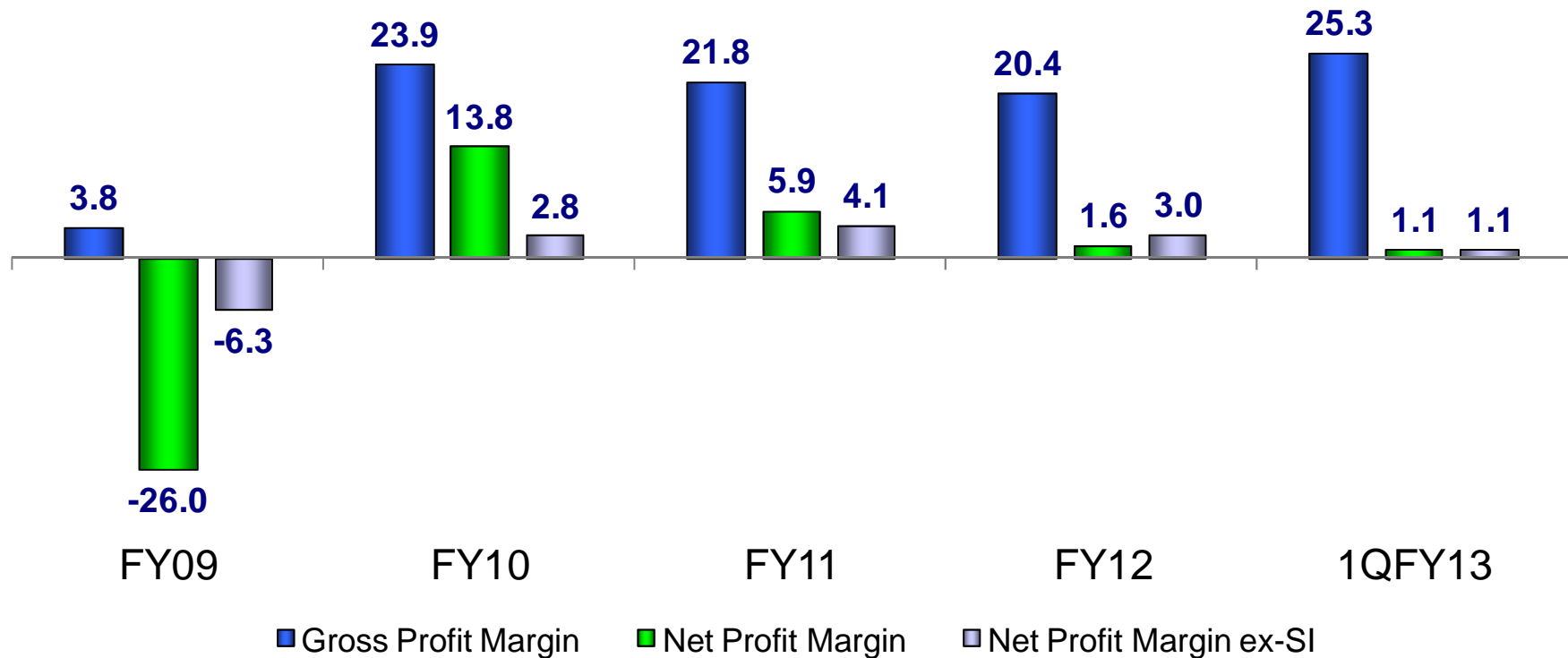


Revenue Trend

Revenue (S\$m)



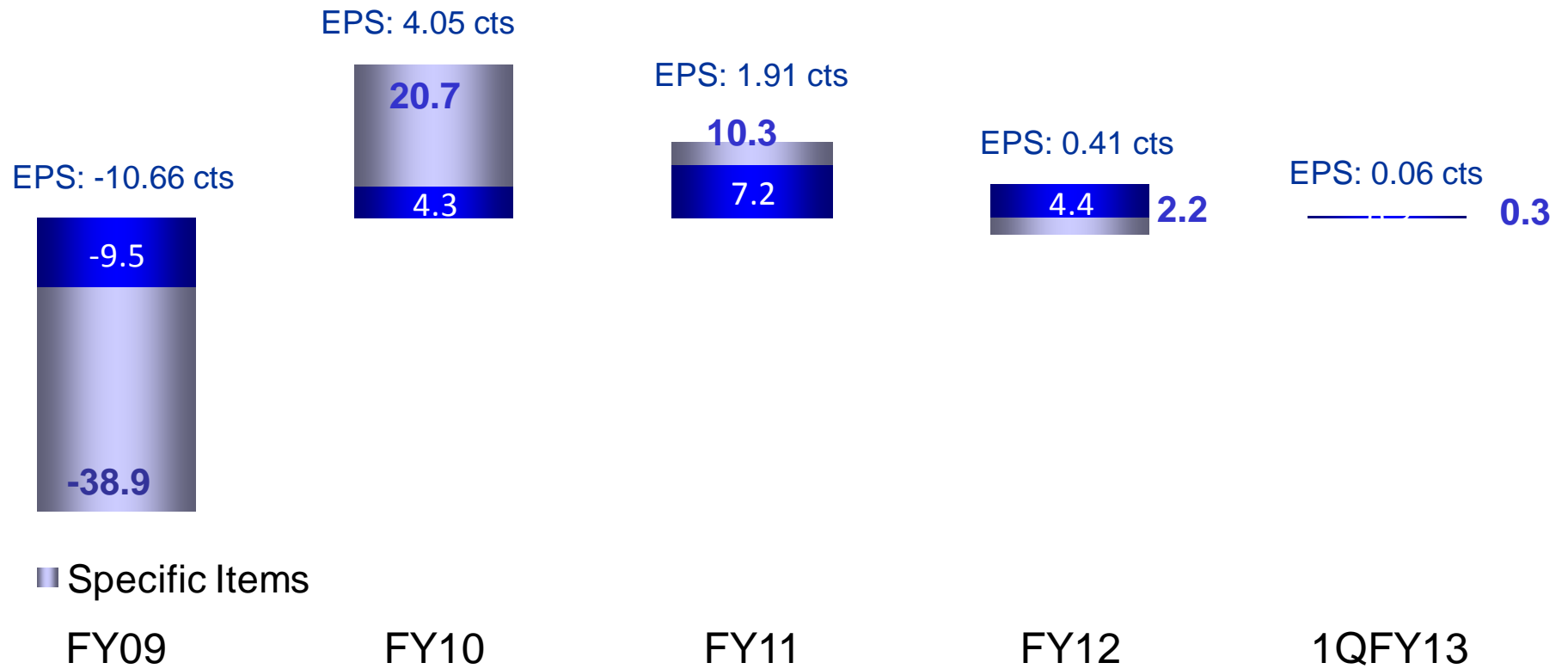
Margin as % of Revenue





NPATMI Trends

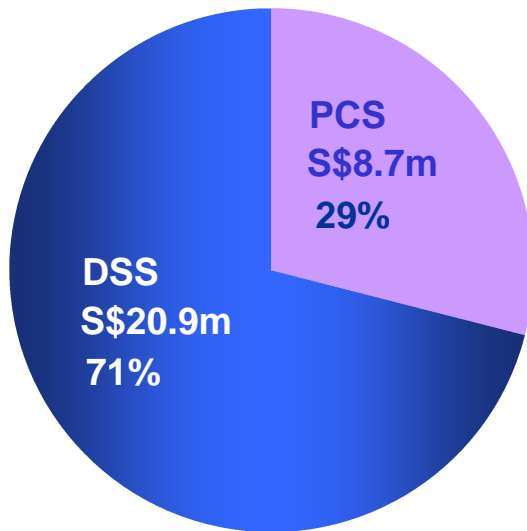
\$ million



*1QFY13 EPS based on weighted average of approximately 553 million shares
FY12 EPS based on weighted average of approximately 551 million shares

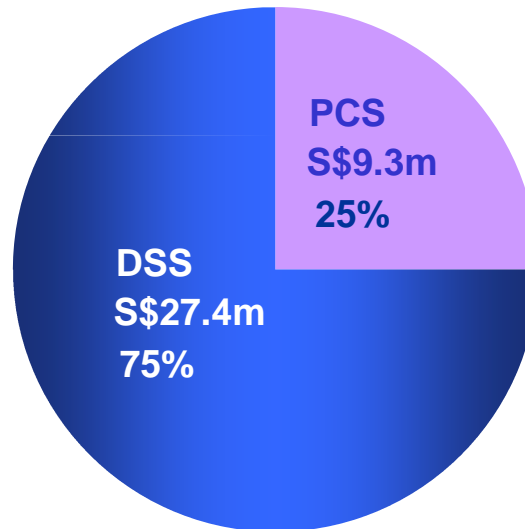
Revenue (S\$m)

1QFY13



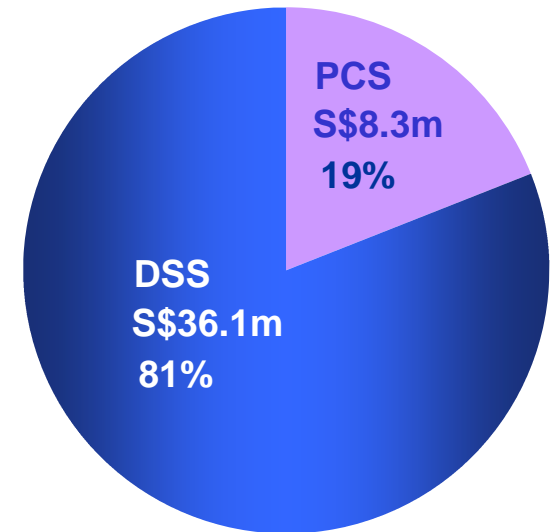
\$29.6 million

1QFY12



\$36.7 million

4QFY12



\$44.4 million

DSS : Distribution and Services solutions
 PCS : Probe Card solutions



Segment Performance

		Year on Year		Sequential	
Revenue (S\$m)	1QFY13	1QFY12	Change	4QFY12	Change
Probe Card solutions	8.7	9.3	(7%)	8.3	4%
Distribution & Services solutions	20.9	27.4	(24%)	36.1	(42%)
Total	29.6	36.7	(20%)	44.4	(33%)

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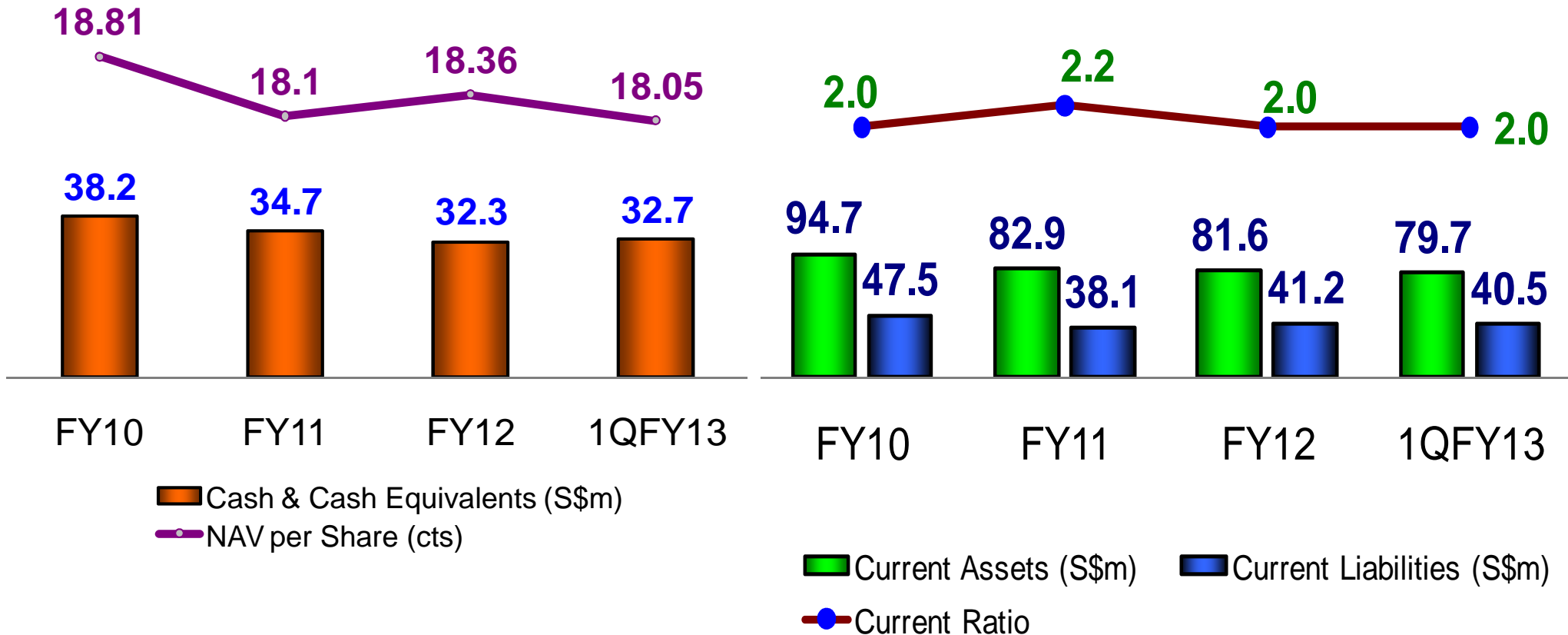


Balance Sheet Highlights

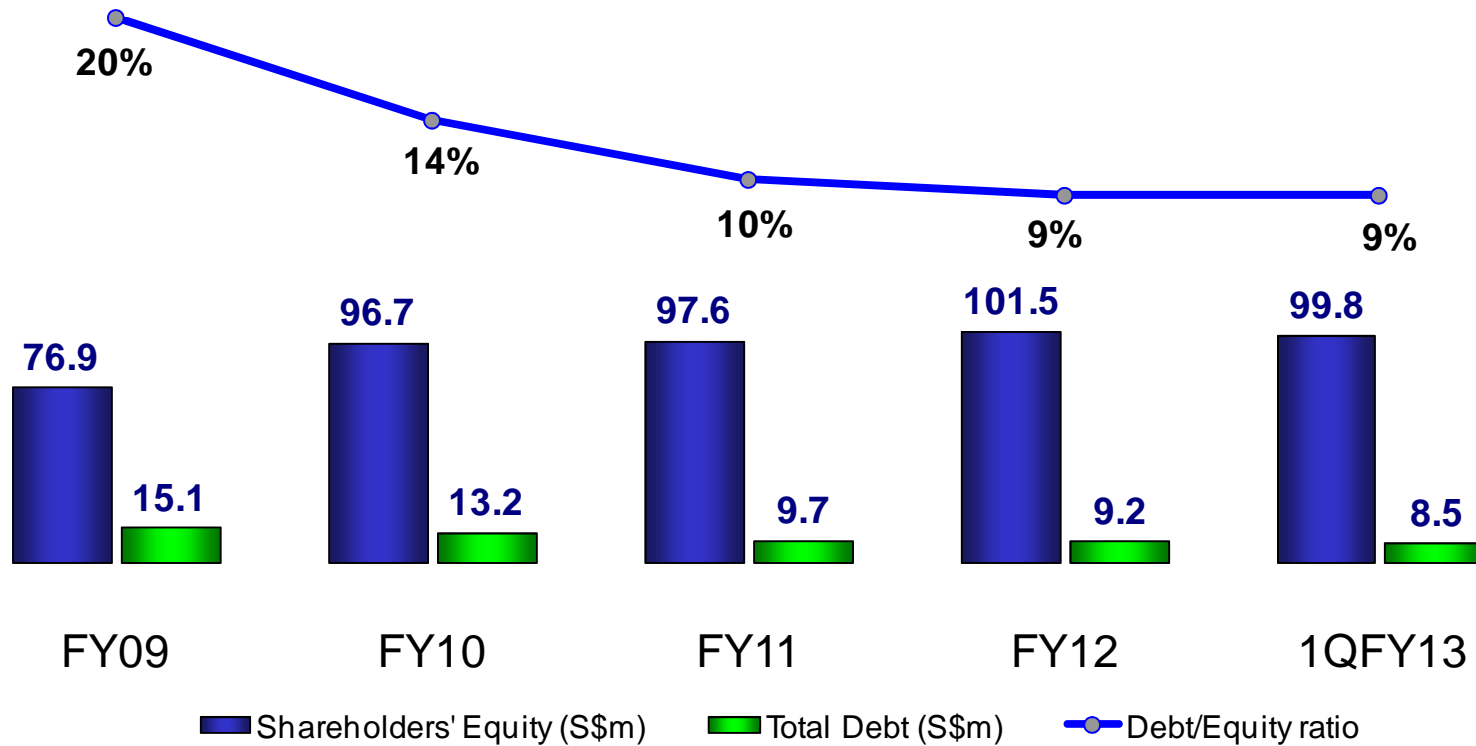


Balance Sheet Highlights

Maintaining healthy balance sheet



Debt to equity ratio



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1QFY13

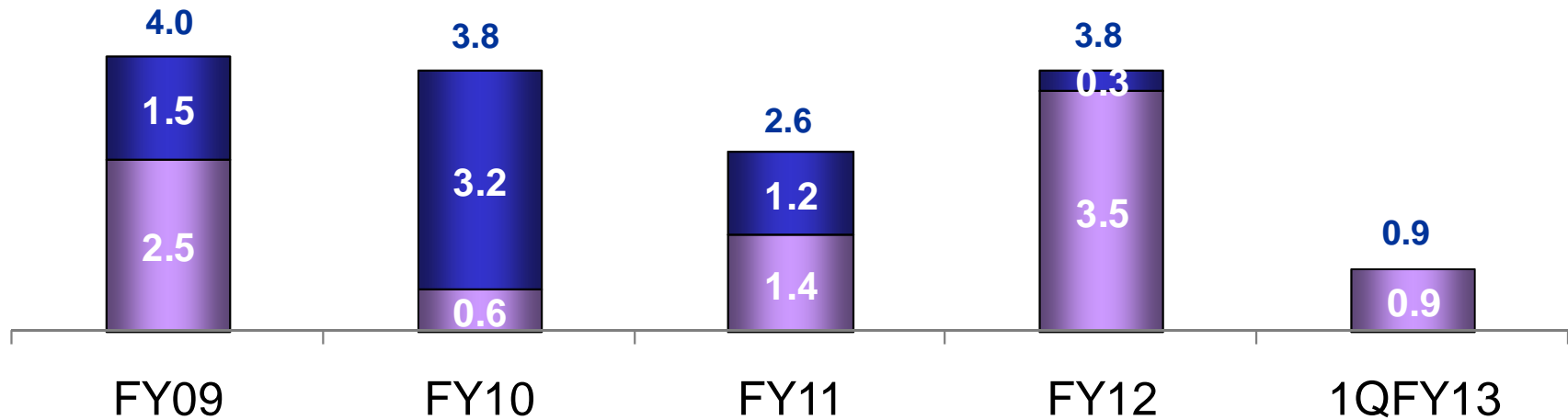
Capital Expenditure



Capital Expenditure

Capital Expenditure (S\$m)

- Distribution & Services Solutions
- Probe Card Solutions





1QFY13

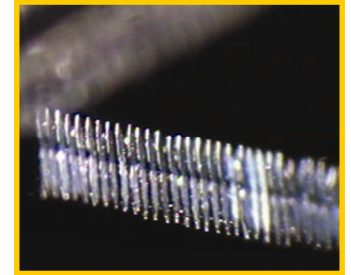
Business Updates

&

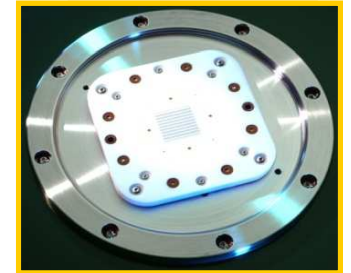
Outlook

Probe Card Solutions

- Revenue increased 4% quarter-on-quarter
- Continuing penetration of advanced probe card market
 - Several customer qualifications in progress - fine pitch vertical, spring-pin, vertical with MST interconnect
 - Advanced probe card revenue increased 27% quarter-on-quarter
- Collaborating with Spring-Pin Vendor to Develop Low-cost SpringTouch™ Pin Architecture for 150µm Flip Chip Applications



LogicTouch™ MEMS-Based Vertical Card



Trio™ Vertical



SpringTouch™ Spring-pin Card

Distribution & Services Solutions

- Sales declined by 42% sequentially and 24% year-on-year
- Negative growth came amidst macroeconomic uncertainties which led to conservative capex and a slowdown in new projects by some customers; and loss of revenue from fixturing & pump refurbishment activities
- Focuses remains to cultivate recurring sales, work closely with our valued partners for emerging opportunities and persevere with sales and costs efficiencies efforts



Healthcare Technology Carts



Industry Outlook

We are cautious over our business prospects for the rest of 2012 and into the first half of 2013.

- 1) Uncertain macroeconomic conditions continue to limit spending/production across the supply chain and at the consumer end with players still making adjustment to their inventory.
- 2) Industry bellwethers such as chipmakers Intel and AMD; software maker Microsoft; and chip foundries like TSMC & UMC had guided for weaker 4Q 2012 results. Though growth for tablet and smartphone IC sales is expected to be slow in 4Q, the growth is still expecting to have negative impact on the already slowing PC sales that comprise of laptop and desktop computers.
- 3) According to IHS iSuppli, worldwide sales of PC is expected to fall by 1.2% to 348.7 million units in 2012 for the first time since 2001. Decrease was attributable to the weak global economy and inability of the latest releases of light-weight laptops to compete with tablets including Apple's iPad. PC sales in 2013 is expected to improve with the launch of Window 8 models and reduction in prices of Ultrabook. *(Source: IHS iSuppli, 11 October 2012)*



Thank you!
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